



Member's Briefing – 28th October 2021 – Advanced Q&A

Member	Question	Answer
Craig Hudson	Is it possible to run a Sunday Comp, open to all categories that can be entered in the Pro's Shop without pre-allocated times?	Yes, we will include that option in our considerations for the 2022 programme of Sunday comps.
Christopher Neill	Regarding Reciprocal possibilities. Wilmslow GC and Manchester GC were considered a few years ago but never materialised. Could this option be revisited please?	Yes, that is a good idea. We will contact Wilmslow GC.
James Diffley	Why do 5 day members pay the same £100 bar levy as the full members surely it should be £50 or at the most or £75, a lot of us play early morning and call in for a coffee or something light, its practically impossible to get through £100 this way, I know this year we can carry it over to next year but this will only make the problem worse for next year.	5 Day members have access to the Clubhouse 7 days per week, including social events and functions. It is considered that most 5 Day members have the same opportunity to spend the £100 bar levy as most 7 Day members.
Jean Waugh	How much revenue is the club receiving for the driving range project by Booth Ventures	MGC will receive £300,000 plus VAT from Booth Ventures. We receive £15,000 plus VAT per month (18 months).
Peter Wright	Could I respectfully ask if any progress has been made to replace the Macalister Scratch and Bannerman Gold Medals for which MGC received a significant insurance payment around three years ago?	We were in contact with Emma of Little Gems in May 2021 along with an artisan jewellery maker, but the dialogue about replacement medals has gone cold. We will re-contact Emma who was considered a good choice to commission replacements.
Peter Davey	IN view of all the constant rumours with regard to the new range project could we please have some figures as to how much the club will benefit financially from the project. Also is there any intention to ask BOOTH'S to make a better job of cleaning up the club driveway at present it is a MUDSLIDE, and the cleaners are only succeeding in spreading the mud &	MGC will receive £300,000 plus VAT from Booth Ventures. We receive £15,000 plus VAT per month (18 months). Yes, there is an ongoing dialogue with Booth Ventures about the condition of the driveway. Booth Ventures have been using a mechanical shovel to remove the mud. The good news is that



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		most of the work that causes mud on the driveway will be complete by the end of the year.
Ian Wilkinson	There seem to have been many changes in personnel over the last twelve months. Could you please summarise who's who and what their roles and responsibilities are ? Thank you.	See Members Briefing Presentation.
Richard Wakefield	With the club and course being thrust into the national arena in 2023 with the EG ladies VISIT . Has any progress been made on a permanent toilet facility at or around the 9th green 15th tee	The research to date has not been successful in identifying a suitable permanent solution for toilet facilities on the course. It is likely that we will hire portable toilets for the duration of the English Ladies Open.
Roy Jones	Is the club liable for capital gains and corporation tax on the driving range project?	<p>All profits made by Manchester Golf Club are subject to Corporation Tax assessment, and the income and costs associated with the Driving Range Project will be included in the Profit & Loss accounts of MGC.</p> <p>We have been in discussion with our advisers regarding the application of capital gains, and the current advice is that capital gains does not apply to the Driving Range Project.</p>
Timothy Chapman	It appears some members are booking time slots and not turning up or cancelling. Is it not time for members to sign in to discourage this behaviour? It affects members and visitors choices. Also, might special emails be sent out regarding good behaviour on the course rather than an add on Hopwood Gazette, re Issue 67. Final article Golf Etiquette?	<p>You are absolutely correct about the importance of members booking tee slots and amending if they are unable to play. In addition to ensuring that we can accommodate members, visitors and visiting parties, a booking ensures that you are covered by insurance provided by England Golf.</p> <p>We are looking in to the technology provided by V1 and BRS (whose technology platforms we use for tee-time booking and</p>



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		<p>membership accounts) to see if there is an easy way for members to 'check-in' when teeing off at all times of the day and week.</p> <p>Maintaining standards is absolutely essential and we are fortunate to have a membership of experienced, avid golfers who are well versed in golfing etiquette and standards. However, if any member is considered about the these points we would encourage them to let a member of council know so that the matters can be addressed. Should we find that there is a need to remind members about standards and etiquette we will use the notice boards, emails and members briefings to communicate about these important matters.</p>
Karen Clayton	The attrition rate at the club is very high. Are Council reviewing recruitment processes and if so what provisions are being made to retain staff especially in Bar and Catering	See Members Briefing Presentation.
Paul West	Entering the clubhouse a few weeks ago on a warm day I was really surprised to find the radiators on when it was definitely not required. With increased bills the club must take measures to control this type of expense.	<p>Thanks for raising this, it is an important matter especially in light of rising utility cost. Peter Wright did a sterling job of fixed our utility costs for a two year period in advance of the sharp increases of the autumn – however, even with this our utility costs will rise by 12%.</p> <p>To help ensure we carefully control our energy costs we have had our energy usage professionally assessed and are implementing a number of measures to reduce usage and costs.</p>



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<p>Howard Sutcliffe</p>	<p>The Driving Range update of Gazette 67 appears ambiguous and unclear. Are Booths bringing in more topsoil than was originally intended? are they going to later remove topsoil to another site? as this appears to be a variation to their original contract how much extra are Booths paying MGC for this? As the project has now been extended by this variation and further loss of members facilities is there any proposed recompense to members subs for this loss?</p>	<p>Booths have been an excellent and co-operative partner to date. Our project is seen by the company as an important showcase for their business and they continue to provide added value and support – such as recently commissioning our preferred course architect to design the range profile. They have more 20 golf projects in their pipeline which is a reflection of their quality of work and attractive commercial terms.</p> <p>The volume of imported soil is dictated by the detailed design drawing contained within the local authority planning permission. Our fixed fee is based upon the same drawing. As detailed in the presentation, the topsoil delivery is for our site and we are pleased they have sourced a good quality supply of this important commodity early in the project. The topsoil is currently stockpiled to allow the lower layers of the imported material to be laid first, i.e., the topsoil will be laid on top of the other layers during the final stages of the project.</p> <p>The project is on schedule as detailed within the presentation.</p>
<p>General</p>	<p>What is the financial position for the current year?</p>	<p>The current Budget for the current financial year, 1st February 2021 to 31st January 2022, shows that we will break even for the year. We are on plan to achieve that forecast. This forecast excludes the income received from the driving range project, and any costs associated with Development Fund projects executed in the financial year.</p>
<p>General</p>	<p>Why are Member's Subscriptions increasing next year, and how will the additional income generated be used?</p>	<p>Member's Subscriptions are increasing next year for two reasons. Firstly, there will be increased costs associated with the normal</p>



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		<p>operations of the Club, e.g., increased utility bills. Secondly, additional funds are required to support the 6 Year Investment Plan developed by Council. Although the income from the driving range project will kick-start the Investment Plan activities, further funds are required to cover the whole investment over the 6 Year period. The key areas for investment are:</p> <ul style="list-style-type: none">• The golf course• The Clubhouse• The driving range and Academy area <p>The additional funds from the increased subscriptions will be split between operational costs and investments.</p>
General	How much money are MGC receiving from the driving range project, and how will that money be spent?	<p>MGC will receive £300K from the driving range project. We are receiving monthly payments from Booth Ventures, with the last payment scheduled for May 2022. There will also be legacy infrastructure improvements after the driving range works are completed, e.g., widened entrance at Rochdale Road, two lane driveway, etc.</p> <p>The income received will be re-invested in the MGC facilities via the ring-fenced Development Fund, and in accordance with the 6 Year Plan.</p>